



**Postsecondary Credit Agreement  
Between Lake Superior State University and  
State-approved Career and Technical Education Programs in Michigan**


The purpose of this agreement is to encourage and support student transition from Career and Technical Education (CTE) Programs within Michigan to certificate, diploma and degree programs at Lake Superior State University (LSSU). Students from state-approved career technical programs will be eligible for 'articulated credit' from LSSU when they have fulfilled the following program requirements within two years of high school graduation. This agreement will remain in effect until the expiration date noted below; the agreement is renewable, and will remain in effect for admitted LSSU students for one additional year after the expiration date to permit admitted students access to the agreed upon credits.

**Requirements & Conditions:**

1. Candidates must have completed the state-approved Michigan CTE program described in this agreement. Candidates are required to meet minimum performance standards which include:
  - a. Minimum grade of "B" (3.0 on a 4.0 scale) or better in all CTE required courses.
  - b. Completion of two full high school credits in the designated CTE program (two hours in one year or spread out over two years).
  - c. 90% or higher time in attendance during the program
  - d. Completion of state-assessments with a passing score, if applicable, or other end-of-course exams, portfolios, etc.
  - e. Positive recommendations from the program instructors and CTE director.
2. Candidates must submit a completed LSSU Application for Articulated Credit and all additional necessary documentation related to the successful completion of the CTE program.
3. Within two (2) years of their high school graduation, candidates must be admitted to LSSU and successfully complete (earning a 'C' (2.0) or higher) the "next designated course" in the articulated program's plan of study before receiving articulated credits based on their CTE program.
4. College tuition will not be charged for the articulated course(s) listed in this agreement; no grade will be recorded.
5. CTE program must cover the state-approved curriculum for CIP 52.0299.

<b>State Approved Secondary Program:</b>	Business Administration Management and Operations	<b>CIP Code Number:</b>	52.0299
<b>Michigan Career Pathway (Secondary):</b>	Business/Management/Marketing & Technology	<b>Local Secondary Course:</b>	CTE Business Administration Management and Operations
<b>Federal Career Cluster (Secondary):</b>	Business, Management, & Administration	<b>Course Segment(s):</b>	
<b>PSN from CTEIS:</b>			

<b>Lake Superior State University Program Name:</b>	Associate Degree: Small Business Administration; May also apply to other programs as requirements or electives
<b>Articulated Course Equivalent(s):</b>	BUSN 121 Introduction to Business (3 required credits) CSCI 101 Introduction to Microcomputer Applications (3 elective credits) BUSN 177 Business Electives (2 elective credits)
<b>Post-secondary CIP Code:</b>	52.0703
<b>CREDIT TOTAL</b>	8
<b>Next Designated Course:</b>	BUSN 101 or other approved Freshmen Seminar course
<b>Perkins Approved:</b>	Yes

Michigan Career and Technical Education		Postsecondary School	
Michigan Department of Education Career and Technical Education 608 W. Allegan Street - PO Box 30008 Lansing, MI 48909		Lake Superior State University 650 W. Easterday Ave, Sault Sainte Marie, MI 49783	
			<u>3/23/23</u>
		Dr. Lynn Gillette, Provost	Date
<b>Effective Date:</b>	January 1, 2023	<b>Expiration Date:</b>	December 31, 2026

**Program of Study**

This plan of study should serve as a guide, along with other career planning materials, as you continue your career path. Courses listed within this plan are only recommended coursework and should be individualized to meet each learner’s educational and career goals. All plans must meet high school graduation requirements as well as college entrance requirements. [http://www.michigan.gov/documents/HS\\_Plan\\_Arch\\_Cons\\_163096\\_7.pdf](http://www.michigan.gov/documents/HS_Plan_Arch_Cons_163096_7.pdf)

**High School/CTE Agency: Approved Statewide program**

**State-Approved CTE Program Name:** Business Administrative Management and Operations

**Secondary Program CIP Code Number:** 52.0299

**PSN from CTEIS:**

**Sample Program**

9 <sup>th</sup> Grade	10 <sup>th</sup> Grade	11 <sup>th</sup> Grade	12 <sup>th</sup> Grade
English 9	English 10	English 11	English 12
Algebra I	Geometry	Algebra II	Senior Math Experience
US History	Civics (semester 1) & Econ (semester 2)	World History	Elective
PE	Career Readiness (semester 1) & Health (semester 2)	Elective	Elective
Physical Science	Biology	Chemistry/ Anatomy/Physics	Elective
Foreign Language	Foreign Language	CTE Business Administration Management and Operations	Elective
Elective	Elective	CTE Business Administration Management and Operations	Elective

**Lake Superior State University Degree: Associate in Small Business Administration**  
**Sample Academic Plan (assuming credits awarded in this agreement)**

<b>Fall semester - Year 1</b>	<b>Spring semester - Year 1</b>
ACTG 132 Principles of Accounting I (4)	ECON 202 Principles of Microeconomics (3)
MATH 110 or higher (3) (MATH 111 recommended for those who will pursue a bachelor's degree)	Electives (1)
BUSN 101 Freshmen Seminar (1)	COMM 101 Fundamentals of Speech Communication (3)
ENGL 110 First-Year Composition I (3)	ENGL 111 First-Year Composition II (3)
Natural Science Gen Ed (3)	MRKT 281 Principles of Marketing (3)
<b>Fall semester - Year 2</b>	<b>Spring semester - Year 2</b>
BUSN 231 Business Communication (3)	FINC 245 Principles of Finance (3)
MGMT 280 Intro to Management Info Systems (3)	MGMT 360 Mgmt Principles and Applications (3)
MGMT 365 Human Resource Management (3)	Humanities General Education (3)
BUSN 389 Entrepreneurship (3)	BUSN 350 Business Law I (3)
BUSN 308 Managing Cultural Diversity (3)	

A minimum of 62 credits (at the 100 level or higher) must be earned, with a cumulative gpa of 2.00 or higher. A 2.00 gpa or higher is required within your Major, as well as in your General Education Core Requirements.

**For students choosing to seek a Bachelor's Degree:**

LSSU graduation requirements for the bachelor degree include minimum credits by category and overall. Adjust your specific academic plan based on your particular career path. General Education Core Requirements (Bachelor's Degree) - *Effective as of Spring Semester 2021: Total Credits Required = 34-36*

<https://www.lssu.edu/catalog/gen-ed/>

A minimum of 124 credits (at the 100 level or higher) must be earned, with a cumulative gpa of 2.00 or higher. A 2.00 gpa or higher is required within your Major, as well as in your General Education Core Requirements.